

# DRT SHOW Malaysia 2024

2-4 February

>>Kuala Lumpur Convention Centre (KLCC)



For more information Please contact sales@drtexpo.com www.drtexpo.com Post Report



# DRT SHOW | THE LARGEST DIVING, TRAVEL AND RESORT EXPO IN ASIA PACIFIC













The name "DRT" stands for Diving, Resort, and Travel. Jason Chong, the CEO of DRT SHOW, with hopes of speedy development in the diving industry in Asia Pacific and increased awareness of marine conservation, started DRT SHOW in 2009.

In 2010, the first DRT SHOW was held successfully in Hong Kong and 90% of exhibitors are overseas, which proves that DRT SHOW is the most international diving exhibition in Asia Pacific. Since then, DRT SHOW has been taking place in several Asian cities including Hong Kong, Shanghai, Beijing, Guangzhou, Okinawa, Singapore, Manila, Taipei, Kuala Lumpur, and Mumbai. Now, DRT SHOW is the largest B2B2C platform and diving expo in Asia Pacific.



# A Renowned International Dive Expo in Asia

- Takes place in 12 countries / regions in Asia Pacific.
- Serves more than 2,000 booths a year.
- Attracts 250,000 dive and travel industry professionals and visitors.
- Serves more than 50,000 sqm.

2016 **Hong Kong** Shanghai **Philippines** Taipei

2017 **Hong Kong** Shanghai Beijing **Philippines** Singapore

Shanghai **Philippines** Beijing 2018 Hong Kong Malaysia Shanghai Guangzhou Beijing **Philippines Taipei** 

2019

**Hong Kong** 

\*Alliance: **Thailand** Indonesia Russia

2020 Malaysia

2021 Shanghai Taipei

2022 **Taipei** 

2023 Malaysia **Taipei** Shanghai **Philipines**  Malaysia Shanghai Taiwan Shenzhen Beijing **Philipines Hong Kong** 

2024

\*Alliance: **Thailand** Indonesia Russia Dubai

2010 **Hong Kong** 2011 **Hong Kong** 

2012 **Hong Kong** Singapore

2013 Hong Kong Shanghai

2014 **Hong Kong** Shanghai Okinawa

2015 **Hong Kong** Beijing **Philippines** 

\*Alliance: Thailand Indonesia

Guangzhou \*Alliance: Dubai **Thailand** Indonesia

Malaysia

Russia

Dubai

Hong Kong



# We Care About Sustainability

## Plastic FREE Project

More than 8 million tons of plastic waste is dumped into the ocean every year. 50% of which is plastic products that have been used only once and most of them takes at least 100 years to be decomposed.

Therefore, since our inception, DRT SHOW has continued to advocate sustainable marine operations, implementing "Plastic Free Project" and inviting well-known and influential people in the diving industry to support the concept of plastic reduction and to protect the Ocean.



We pledge to use less plastic



Remove plastic covers from badges comprehensively



Use 100% compostable bamboo fiber tote



Use recyclable tableware in the plastic-free cafeteria

# Why DRT SHOW



- ✓ Held in 12 countries / regions
- √ 450,000 DRT SHOW members around the world (more visitors & buyers)
- ✓ Supported by governments, tourism boards, associations, and diving training agencies
- √ 10 times larger than other diving expos
- ✓ Better services before and after the expo
- ✓ Effective business platform
- ✓ Diverse exhibitors in the industry



**Festive and entertaining activity** 

Held in few cities

**Less database (less visitors & buyers)** 

**Supported by few institutions** 

**Relatively small** 

V.S

Limited service and always renege on the promise

Just for fun

**Limited types of exhibitors** 



- Event Name / Diving Resort Travel Expo Malaysia(DRT SHOW Malaysia 2024)
- ■Event Date / Friday to Sunday, February 2nd to February 4th, 2024
- Venue / Kuala Lumpur Convention Centre (KLCC)
- •Official Website / www.drtexpo.com/malaysia



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■ DRT SHOW Malaysia 2024 gathered more than 200 companies and brands from all over the world, and we expanded our venue from Hall 4 to Hall 4&5. The three-day exhibition attracted 25,365 visitors.



25,365

No. of Visitors



150+

No. of Exhibitors



**Hall 4&5** 

**Expand the venue** 





# Divers Gather Together as DRT SHOW Concludes Successfully in Malaysia

The Malaysia Diving Resort and Travel Expo (DRT SHOW Malaysia), organized by LX Development Group Ltd., concluded successfully at Halls 4 and 5 of the Kuala Lumpur Convention Centre on February 4th. The three-day event attracted nearly 200 diving industry participants from around the world, with a total attendance of 25,365 visitors.

This edition of the DRT SHOW showed renowned diving brands from around the world, including Cressi, Ball Watch, Weefine, Divecica, Huawei, Conquest, Tusa, Dynamic Nord, OceanMax, Problue, Indivar, SUPE, Seafrogs, Tenggol Coral Beach Resort, B&J Diving Centre, Aman Tioman Beach Resort, Infinity X Liveaboard Maldives, and many others. Additionally, professional diving training systems such as DIWA/NAUI were also represented.

Numerous diving resorts and travel operators participated in the exhibition, offering comprehensive diving courses and exclusive diving travel discounts to the public. The diverse and rich content stimulated visitors' purchasing potential, resulting in excellent product marketing and sales outcomes.





#### **New Product Showcase - Hard Skills of Dive Manufacturers**

ProblueOceanMax, Conquest, Huawei, Skoobaholik, and Scuba System International unveil their newest products, enhancing brand exposure and marketing, and demonstrating their hard-won R&D and technological innovations.







# Scuba Diving Seminar: Professional Diversity for Broadening Visitor Perspective

Featuring over 20 captivating seminar by 20 professional speakers, including professional photographer Eric Goh, Malaysia Shark Savers Ambassador, GoPro Malaysia Ambassadors Leng Sean and Leng Yein, professional underwater photographer and scuba diving instructor Ipah Uid Lynn, Dr. Kalsitinoor Set, an advanced lecturer in tourism management at Universiti Malaysia Terengganu (UMT), and many other speakers with professional skills and rich experiences. They will deliver lively and interesting talks to participants, allowing everyone to delve deep into various fields of expertise.















## **Ocean Stars UW Photo Gallery Best Popular Award Voting Event**

Following underwater photographers and witnessing the beauty beneath the surface. The current underwater photography starry photo gallery has attracted submissions from over a hundred underwater photographers. Sixty selected underwater photography works are showcased at the exhibition venue. The on-site People's Choice Award, determined through three days of voting, was won by Celyn Yong's "Ambush Hunter," earning them a 3 days and 2 nights leisure diving trip at Aman Tioman Beach Resort.











#### **Ocean Culture Fair**

Since 2018, DRT SHOW has invited the marine inspired cultural and creative industry into the diving exhibition, becoming the only diving exhibition in the world to set up an Ocean Culture Fair that promotes cultural exchanges between a variety of creative people from Asia-Pacific and other countries. This year, DRT SHOW Shanghai convened a total of 10 cultural and creative brands to participate in the exhibition including small and exquisite marine-style goodies and gifts for personal use. The organisers of DRT SHOW are looking forward to inviting more cultural and creative manufacturers to participate in the exhibition next year.





## **Overflowing with Joy and a Pocketful of Goodies**

The weekend's two-day Lucky Draw is one of the eagerly anticipated events for visitors. Upon purchasing tickets for entry, there is a chance to win free diving equipment, underwater photography gear, marine-themed creative items, and the grand prize of a 4-day, 3-night diving package at Aman Tioman Beach Resort! Additionally, participants who complete the meticulously planned Diver's Marathon, organized by the DRT SHOW organizers, will receive a small lucky New Year gift. Numerous exhibitors at the venue are also hosting various prize draw activities, leaving visitors satisfied and bringing a successful conclusion to the entire exhibition.















# 2-4 February 2024 Post Show Report

**DRT SHOW Malaysia** 

#### -- SPEAKERS --





#### -- SHOW PARTNERS --

































































































































































































































DRT SHOW Malaysia
2-4 February 2024

Post Show Report

#### **Exhibitors by Product Category**





#### Exhibitors' Satisfaction:







• Concluded the exhibition result from satisfactory to very fruitful



 Intended to participate in DRT SHOW Malaysia 2024



DRT SHOW Malaysia
2-4 February 2024

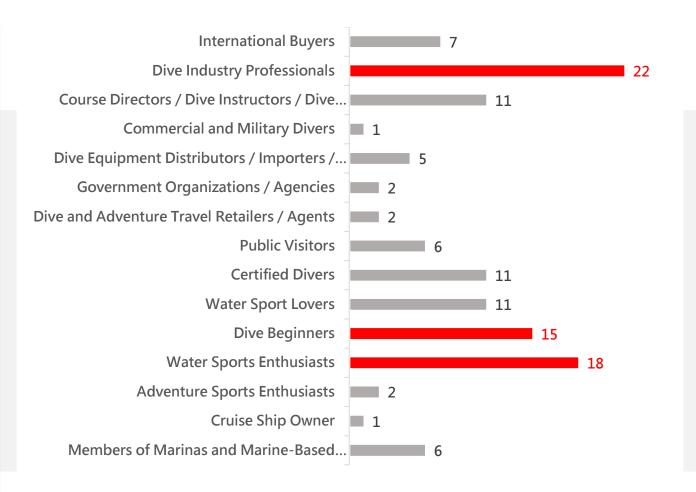
Post Show Report

Benefits Exhibitors Gained from the Exh	ibition		
Generated sales leads	57.6%	Generated sales on the show floor	18.4%
Enhanced corporate/product image	49.8%	Met potential distributors/agents	27.1%
Obtained clearer picture of the market situation in China	45.6%	Established partnership	25.3%
Successfully introduced new products into China/Asia Market	17.9%	Established contacts with related trade associations/government bodies in China	7.5%
Met up with buyers	74.3%	*参师 Exhibitor can make mul	展商可选多选项 tiple choices.



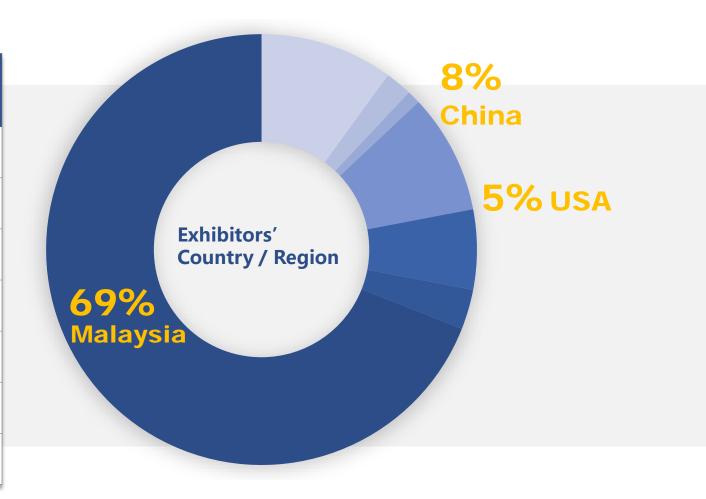
#### ■ Visitor's profile:

Trade visitors	Percentage (%)
International Buyers	7%
Dive Industry Professionals	22%
Course Directors / Dive Instructors	11%
Commercial and Military Divers	1%
Dive Equipment Distributors	5%
Government Organizations / Agencies	2%
Dive Adventure Travel Retailers / Agent	2%
Public Visitors	6%
Certified Divers	11%
Water Sports Lovers	11%
Dive Beginners	15%
Water Sports Enthusiasts	18%
Adventure Sports Enthusiasts	2%
Cruise Owner	1%
Members of Marine-Based Organization	6%





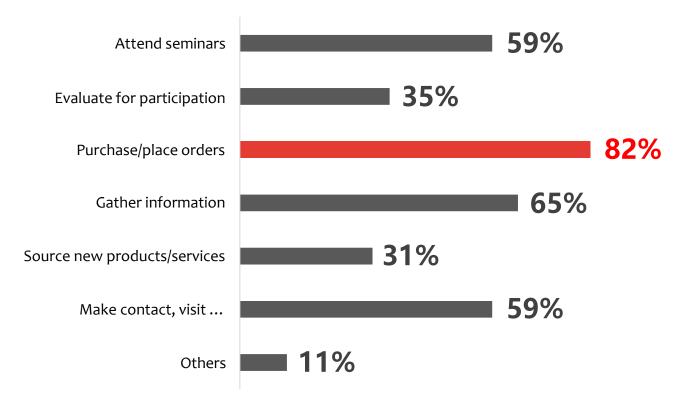
Country / Region	Percentage (%)
Malaysia	75%
Europe	3%
USA	5%
China	8%
Japan	1%
Korea	2%
Others	6%





### Purpose of visit:

Purpose of visit	Percentage (%)
Attend seminars	59%
Evaluate for participation at next show	35%
Purchase/place orders	82%
Gather information	65%
Source new products/services	31%
Make contact, visit suppliers/principals	59%
Others	11%



Percentage adds up to more than 100 percent because this is a multiple-choice question.



#### Professional Seminars



- Underwater Photography Seminar
- Freediving Seminar
- Diving Destination Seminar
- Mermaid Seminar
- Technical Diving Seminar
- Diving Medicine Seminar
- Diving Equipment Seminar
- Marine Conservation Seminar
- Public Welfare Diving Seminar
- Diving Industry Seminar











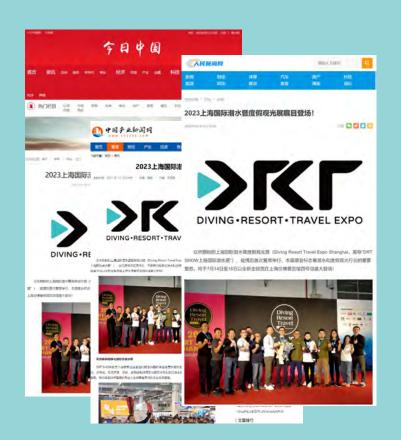


# Media Release



**Mainstream Media** 

DRT SHOW was widely publicized before, during, and after the event by mainstream media including China Today, Economy News, Huanqiu.com, People's Daily, sports.sina, Tencent.com, Sohu.com, sports.tom, etc.





































25十 主流媒体报导

# Media Release

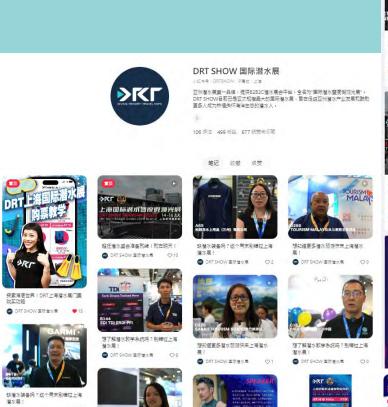


**Official Promotion** 

DRT SHOW official accounts of WeChat, Weibo, Xiaohongshu published over 150 pieces of event press and over 100,000 followers we re touched.









# Media Support









#### Compare between DRT SHOW Malaysia and similar divie expos in Malaysia



# **Prospect**

### **DRT SHOW Malaysia 2025**

- Event Date:
   February 7<sup>th</sup> to February 9<sup>th</sup>, 2025
- Venue:Kuala Lumpur Convention Centre(KLCC)



## More events are coming soon...

- Underwater Photography Seminar
- Freediving Seminar
- Technical Diving Seminar
- Diving Destination Seminar
- Marine Conservation Seminar

- Marine Biology Seminar
- Mermaid Seminar
- Diving Equipment Seminar
- Diving Medicine Seminar
- Emergency Rescue Seminar

- **Underwater Hockey Seminar**
- Asia Pacific Freediving Forum
- New Product Showcase
- Ocean Gallery
- Ocean Culture Fair

- Game Zone
- Kids Zone
- New Product Launch
- Ocean Plastic Free
- Lucky Draw





# DRT SHOW Malaysia For next year

February 7<sup>th</sup> to February 9<sup>th</sup>, 2025

>>Kuala Lumpur Convention Centre (KLCC)

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# Thank You & See You Soon!

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